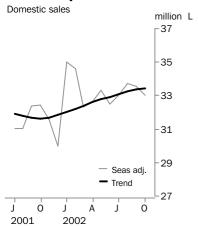


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 3 DEC 2002

Australian produced wine



OCTOBER KEY	FIGUR	ES	
TREND ESTIMATES	Oct 2002 '000 L	% change Sep 2002 to Oct 2002	% change Oct 2001 to Oct 2002
Australian produced wine			
Domestic wine sales	33 423	0.2	5.7
White table wine sales	16 407	-0.3	-1.1
Red and rosé table wine sales	11 821	0.8	12.2
• • • • • • • • • • • • • • • • • • • •	• • • • • •	% change	% change
SEASONALLY ADJUSTED	Oct 2002 '000 L	Sep 2002 to Oct 2002	Oct 2001 to Oct 2002
Australian produced wine			
Domestic wine sales	33 020	-1.6	1.8
White table wine sales	16 331	-2.2	-4.1

OCTOBER KEY POINTS

TREND ESTIMATES

Red and rosé table wine sales

■ The trend estimate for domestic sales of Australian produced wine was 33.4 million litres in October, an increase of 0.2% on September 2002 and a 5.7% increase on October 2001.

11 881

0.8

10.5

- The trend estimate for white table wine sales decreased 0.3% on September 2002 and 1.1% on October 2001.
- The trend estimate for domestic sales of red and rosé wine increased 0.8% on September 2002 and 12.2% on October 2001.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.0 million litres in October, a decrease of 1.6% on September 2002.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 2.2% on September 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 0.8% on September 2002.

ORIGINAL ESTIMATES

- In original terms, 36.6 million litres of Australian produced wine was sold domestically in October, up 9.5% on September 2002 and 5.2% on October 2001.
- Exports of Australian produced wine for October 2002 increased 4.7 million litres over October 2001. Australia exported 445.1 million litres of wine with a value of \$2.2 billion in the twelve months ending October 2002, an increase of 21.9% in volume and 18.5% in value over the corresponding period to October 2001.

 For further information about these and related statistics, contact
 Daryl Evans on Adelaide
 08 8237 7656, or the National Information and Referral Service on
 1300 135 070.

NOTES

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	November 2002	9 January 2003
	December 2002	5 February 2003
	January 2003	4 March 2003
	February 2003	3 April 2003
	March 2003	6 May 2003
	April 2003	3 June 2003
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
CHANGES IN THIS ISSUE	There are no changes in this issue.	
	• • • • • • • • • • • • • • • • • • • •	

Dennis Trewin

Australian Statistician

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TABLE WINE, GLASS
CONTAINER < 2 LITRES

The trend series for sales of white wine in glass containers less than 2 litres increased by 0.8% on September 2002 and 7.2% on October 2001. The corresponding trend series for red and rosé wine increased 0.8% on September 2002 and 9.9% on October 2001. White wine in glass containers less than 2 litres has increased for twenty one consecutive months while the latter series has increased for ten consecutive months.

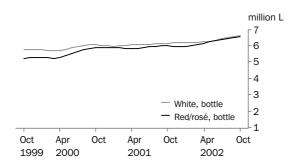
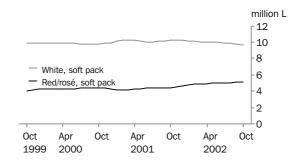
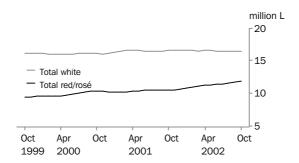


TABLE WINE, SOFT PACK CONTAINERS

The trend series to October 2002 for sales of white table wine in soft packs shows a decrease of 0.8% on September 2002 and a decrease of 5.4% on October 2001. The trend series for sales of red and rosé wine in soft packs increased 1.1% on September 2002 and 16.3% on October 2001. The latter series has increased for twenty consecutive months.

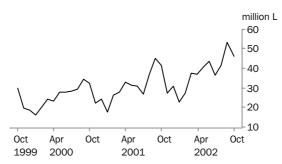


TOTAL WHITE AND RED/ROSÉ TABLE WINE The trend series for total sales of white table wine fell 0.3% over September 2002 and 1.1% on October 2001. The trend estimate for total red and rosé wine rose 0.8% over September 2002 and 12.2% on October 2001. This latter series has increased for thirteen consecutive months.



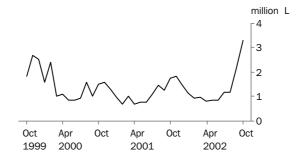
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data shows exports of Australian produced wine in October 2002 were 46.4 million litres with a value of \$222.3m. The quantity and value of exports decreased 12.7% and 16.6% respectively on the previous month. Compared to October 2001, wine exports have increased 11.4% in quantity and 9.2% in value. The average value of Australian wine exported in October 2002 was \$4.79 per litre compared to \$4.89 per litre in October 2001.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for October 2002 shows 3.3 million litres of wine was imported, 56.9% higher than in September 2002 and 88.1% higher than in October 2001. The average value of wine cleared for home consumption in October 2002 was \$7.08 per litre, down from \$8.84 per litre in October 2001.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data shows that wine available for consumption in Australia for the September quarter 2002 was 6.7% more than the same quarter in 2001. Domestic sales of Australian produced wine rose by 6.3%, while wine imports rose by 17.4%. Total disposals of Australian produced wine increased by 13.6% over the same period in 2001 with exports rising 20.0%. For the 2001-2002 financial year total wine disposals recorded an 11.1% increase on 2000-2001, driven by a 23.7% rise in wine exports.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1999–2000	369 271	19 607	388 878	284 935	654 206
2000–2001	384 847	12 773	397 620	338 289	723 136
2001–2002	385 293	14 479	399 772	418 387	803 680
Sept Qtr 2001	96 989	3 828	100 817	109 615	206 604
Sept Qtr 2002	103 076	4 494	107 570	131 537	234 613



DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

		TABLE-WHITE WINE					TABLE-RED AND ROSÉ WINE				
	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total		
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L		
• • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	ODIOMA		• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •		
				ORIGINA	.L						
1999-2000 2000-01	369 271 384 847	69 371 74 123	118 409 122 452	5 260 3 189	193 042 199 763	63 469 70 506	49 806 53 538	778 1 517	114 053 125 560		
2001-02	385 293	75 303	122 790	1 431	199 525	73 262	56 123	693	130 077		
2001-2002											
October	34 782	6 476	11 330	291	18 097	6 151	4 746	111	11 008		
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732		
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078		
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024		
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998		
March	31 961	6 210		81	17 376	5 536	5 132	21	10 689		
April			11 085					38			
•	30 061	5 825	9 489	91	15 405	5 808	4 820		10 666		
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915		
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801		
2002-2003											
July	35 040	6 205	10 625	52	16 881	7 198	6 161	16	13 375		
August	34 629	6 228	9 841	114	16 184	7 166	6 374	19	13 558		
September	33 407	6 959	9 402	65	16 427	6 892	5 060	24	11 975		
October	36 597	7 433	10 296	77	17 807	7 274	5 366	19	12 660		
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •		
2001-2002			;	SEASONALLY A	DJUSTED						
	20.440	0.042	40.740		47.004	E 0.40	4.740		10.710		
October	32 448	6 043	10 713	n.a.	17 031	5 942	4 740	n.a.	10 748		
November	31 548	6 410	10 511	n.a.	16 964	6 184	4 400	n.a.	10 474		
December	29 969	5 695	10 026	n.a.	16 060	5 696	4 420	n.a.	10 231		
January	34 994	6 969	11 984	n.a.	18 456	6 166	5 532	n.a.	11 552		
February	34 615	7 313	10 013	n.a.	17 204	6 916	4 974	n.a.	11 935		
March	32 321	6 133	10 121	n.a.	16 401	5 909	4 984	n.a.	11 013		
April	32 624	6 312	10 148	n.a.	16 611	6 095	5 142	n.a.	11 236		
May	33 307	6 207	10 856	n.a.	17 086	6 477	5 069	n.a.	11 477		
June	32 480	6 577	9 376	n.a.	16 305	6 482	4 458	n.a.	11 256		
2002-2003	02 .00	00	00.0		20 000	0 .02		· ········	11 200		
July	33 018	6 374	10 542	n.a.	17 016	6 200	4 963	n.a.	11 167		
August	33 717	6 250	9 684		15 976	6 350	5 376		11 813		
•				n.a.				n.a.			
September	33 572	6 739	9 837	n.a.	16 702	6 638	5 135	n.a.	11 787		
October	33 020	6 674	9 625	n.a.	16 331	6 674	5 195	n.a.	11 881		
• • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	TREND ESTIN	MATES	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •		
2001-2002				LOTIN							
October	31 633	6 169	10 281	n.a.	16 584	5 992	4 468	n.a.	10 532		
November	31 701	6 198	10 296	n.a.	16 672	5 987	4 523	n.a.	10 578		
December	31 832	6 210	10 264	n.a.	16 700	5 977	4 624	n.a.	10 665		
January	32 003	6 211	10 181	n.a.	16 651	5 983	4 749	n.a.	10 796		
February	32 183	6 218	10 104	n.a.	16 584	6 018	4 853	n.a.	10 934		
March	32 392	6 231	10 104		16 545	6 085	4 919		11 074		
				n.a.				n.a.			
April	32 610	6 253	10 084	n.a.	16 560	6 168	4 954	n.a.	11 199		
May	32 778	6 292	10 086	n.a.	16 571	6 252	4 963	n.a.	11 291		
June 2002-2003	32 907	6 351	10 043	n.a.	16 556	6 330	4 967	n.a.	11 374		
	22 002	6.420	0.067	n a	16 522	6 402	E 003	n 2	11 101		
July	33 083	6 429	9 967	n.a.	16 532	6 403	5 003	n.a.	11 481		
August	33 245	6 500	9 884	n.a.	16 496	6 472	5 066	n.a.	11 603		
_											
September October	33 360 33 423	6 561 6 616	9 802 9 726	n.a. n.a.	16 453 16 407	6 538 6 588	5 135 5 194	n.a. n.a.	11 723 11 821		

⁽a) Soft pack containers include all collapsible packs, plastic or (b) Other containers include tankers, cans and rigid containers, otherwise.

including glass 2 litres and over.



DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • •
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	329 601	20 360	17 424	12 000	3 123	2 454	332	701
2001-2002								
October	29 105	1 738	1 934	1 447	326	201	31	70
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
2002-2003								
July	30 256	2 310	1 278	649	270	253	23	58
August	29 742	1 890	1 794	772	202	206	22	72
September	28 401	1 618	2 291	691	201	184	21	49
October	30 467	1 733	2 930	975	278	192	23	56

⁽a) Spritzig table wines are included with table wine.



DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •
1999-2000	2 549	5 008	341	7 796	7 293	22 991
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 045	331	8 354	5 529	20 360
2001-2002						
October	180	316	29	670	543	1 738
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
2002-2003						
July	218	436	39	1 006	611	2 310
August	195	374	36	792	493	1 890
September	161	334	20	672	432	1 618
October	183	343	24	709	474	1 733

⁽a) Includes muscat, madiera, tokay and white port.

⁽c) Quantities on which excise duty was paid.

⁽b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

⁽b) Includes tankers, cans and rigid containers including glass 2 litres and over.



IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

	WINE TYPE(a)					. TOTAL WIN	TOTAL WINE			
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
Period	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	IMP	ORTS (c)(c	d)	• • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • •
1999-2000	3 795 3 318	10 304 4 800	14 099 8 118	685 106	3 827 2 913	995 1 637	19 607 12 773	113 868 92 211	577 504	7 328 7 575
2000-01 2001-02	4 658	4 540 4 540	9 198	201	3 282	1 798	14 479	115 556	504 577	9 026
0004 0000										
2001-2002 August	636	414	1 050	15	255	136	1 457	10 387	39	638
September	499	415	914	13	203	137	1 267	10 368	54	711
October	455	456	911	43	637	168	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 380	1 096	2 476	8	731	92	3 308	23 425	51	827
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	EX	(PORTS(e)	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • •	• • • • • •
1000 2000	120 596	1.42.056	272 942	2 227	9 088	717	284 935	1 272 769	19	243
1999-2000 2000-01	129 586 148 273	143 256 180 347	272 842 328 620	2 287 2 032	6 546	1 091	338 289	1 372 768 1 752 082	19	286
2001-02	175 741	r 230 465	r 406 205	2 695	8 048	1 438	r 418 387	r2 105 187	24	208
2004 2002										
2001-2002	16 005	19.040	25.025	260	067	106	27 177	102 702		1
August September	16 995 21 278	18 940 22 436	35 935 43 713	268 227	867 958	106 558	37 177 45 456	183 703 216 114	_	1 4
October	17 800	22 436	40 236	273	1 075	92	41 676	203 657	1	17
November	12 167	14 173	26 339	179	769	35	27 323	133 249	1	9
December	12 716	17 365	30 081	137	443	166	30 827	167 597	5	23
January	9 625	12 467	22 092	148	301	20	22 561	105 515	_	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	r16 662	r23 076	r39 738	147	662	153	r40 700	r 210 881	1	11
June	17 960	24 817	42 776	272	608	55	43 711	225 403	2	21
2002-2003										
July	r14 878	r20 725	r35 603	169	603	r 134	r36 509	r 176 499	_	_
August	r18 404	r22 350	r40 755	r 308	769	47	r41 879	r 197 350	_	_
September	r21 152	r30 568	r51 721	r 387	r 971	r70	r53 149	r 266 605	6	18
October	18 289	26 557	44 847	384	1 107	86	46 424	222 302	2	26
	r figure or s	eries revised sinc	e previous issue							

⁽a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

⁽c) See Explanatory Notes 6 and 7.

⁽e) Exports may include sales made by exporters other than winemakers.

⁽b) Includes 'Other table wine'.

⁽d) Imports cleared for home consumption, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, October 2002

	WINE TY	PE					TOTAL W	INE
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
Country/Region	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •
Fiji	25	31	55	4	6	7	72	356
New Caledonia	11	8	19	_	2	_	22	41
New Zealand	1 143	1 592	2 734	27	316	3	3 081	11 591
Total Oceania and Antarctica (a)	1 200	1 658	2 857	32	328	12	3 229	12 263
Belgium and Luxembourg	169	212	382	1	5	_	388	998
Denmark	192	558	750	1	2	_	754	3 257
Germany, Federal Republic of	671	600	1 271	_	_	4	1 275	4 745
Ireland	392	451	843	_	29	_	872	4 606
Netherlands	611	807	1 418	_	5	_	1 423	4 829
United Kingdom	9 750	12 554	22 304	226	502	1	23 032	98 689
Total European Union	12 150	15 675	27 825	229	567	4	28 625	120 638
Norway	62	158	220	_	9	_	229	1 076
Switzerland	32	254	286	2	1	_	289	1 233
Total Europe and the Former USSR (a)	12 290	16 184	28 475	232	578	4	29 289	123 576
Israel	2	20	22	_	_	_	22	114
United Arab Emirates	27	25	52	1	7	_	60	238
Total Middle East and North Africa (a)	48	59	108	1	7	_	116	410
Malaysia	33	106	139	_	_	1	140	1 181
Singapore	103	219	322	_	5	9	336	2 643
Total Southeast Asia (a)	241	439	680	1	11	58	749	5 121
Hong Kong	53	122	175	4	5	_	185	1 300
Japan	126	216	342	_	55	_	397	2 591
Total Northeast Asia (a)	222	503	725	5	61	1	791	4 933
Canada	705	1 209	1 914	70	45	1	2 029	13 084
United States of America	3 551	6 458	10 009	44	74	11	10 138	62 451
Total Northern America (a)	4 256	7 668	11 923	114	119	12	12 168	75 535
Total Other Regions (b)	32	47	78	1	4	_	83	464
Total All Countries	18 289	26 557	44 847	384	1 107	86	46 424	222 302

⁽a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

⁽c) Includes 'Other table wine'.

⁽b) Includes ships' stores.

⁽d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 433	1 492	6 685	9 851	r 111 735	917	r 418 387
2001-2002								
August	2 434	25 620	148	517	983	7 402	72	37 177
September	3 782	30 656	79	532	1 041	9 300	68	45 456
October	3 627	27 353	58	693	859	8 999	85	41 676
November	2 683	15 544	105	724	858	7 317	91	27 323
December	1 508	16 212	235	464	642	11 720	45	30 827
January	3 111	12 585	95	399	585	5 732	55	22 561
February	1 389	16 840	94	484	645	7 708	56	27 217
March	1 539	22 443	135	630	920	11 802	87	37 555
April	1 430	21 933	177	598	624	12 344	97	37 203
May	1 912	25 139	138	726	1 086	r11 631	68	r40 700
June	1 829	28 056	128	485	969	12 161	83	43 711
2002-2003								
July	r1 974	r22 879	108	740	683	r10 060	66	r36 509
August	r3 406	r27 190	111	410	633	r10 037	93	r41 879
September	r2 808	r34 891	86	r 772	r 563	r13 954	r76	r53 149
October	3 229	29 289	116	749	791	12 168	83	46 424
	r figure or seri	es revised since previ	ous issue					

⁽a) Exports may include sales made by exporters other than winemakers. (b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

- **2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 97% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.
- **4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

- **5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- **6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
- **7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
- **8** For further information on the compilation of Trade Statistics refer to Explanatory Notess contained in *International Merchandise Trade*, *Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

- **9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- **10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.
- **11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
- **12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
- **13** For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
- **16** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site http://www.abs.gov.au. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

- nil or rounded to zero
- L litres
- L al litres of alcohol
- n.a. not available
- n.p. not available for separate publication (but included in totals where
 - applicable)
- r figure or series revised since previous issue

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